

Highlights of Consolidated Results for the Nine Months and the Third Quarter of Fiscal Year Ending March 31, 2013

Millions of yen (except for per share amounts)			
	Nine months ended December 31, 2012	Nine months ended December 31, 2011	Change (%)
Net sales	Y 377,263	Y 372,814	1.2
Operating income	25,748	33,624	-23.4
Current profits	22,150	35,102	-36.9
Net income	12,221	19,161	-36.2
(Ref.) Comprehensive income	19,916	5,141	287.4
Net income per share:			
Basic	Y 45.66	Y 71.59	
Diluted	45.58	71.49	
	As of December 31, 2012	As of March 31, 2012	
Total assets	Y 380,667	Y 370,906	
Net assets	245,560	231,425	
Owners' equity ratio	64.4 %	62.3 %	
Owners' equity per share	Y 915.85	Y 863.01	
(Ref.) Owners' equity	245,177	231,001	
Number of consolidated subsidiaries	60	55	
Number of affiliates using the applied equity method	6	8	

Highlights of Consolidated Forecast for Fiscal Year Ending March 31, 2013

Millions of yen (except for per share amounts)			
	[Revised] Year ending March 31, 2013	Year ended March 31, 2012	Change (%)
Net sales	Y 510,000	Y 497,390	2.5
Operating income	28,000	34,183	-18.1
Current profits	23,500	34,351	-31.6
Net income	18,000	19,525	-7.8
Net income per share	Y 67.24	Y 72.95	
Dividends per common share	24.00	24.00	
	[Revised] Year ending March 31, 2013	[Previous] Year ending March 31, 2013	Change (%)
Net sales	Y 510,000	Y 510,000	-
Operating income	28,000	30,000	-6.7
Current profits	23,500	30,000	-21.7
Net income	18,000	20,000	-10.0
Net income per share	Y 67.24	Y 74.71	
Dividends per common share	24.00	24.00	

(Note 1) Forecasted operating results have been changed in this quarterly period.

(Note 2) No change has been made to forecasted dividend per common share in this quarterly period.

Notes:

- The financial statements have been prepared in accordance with accounting principles generally accepted in Japan.
- Amounts less than 1 million yen have been rounded down.
- Yen amounts for the nine months ended December 31, 2012 have been translated into U.S. dollars for convenience only, at a uniform rate of US\$1=82.00 yen, in the accompanying consolidated financial statements.
- Operating results for the nine months ended December 31, 2012 are based on the following currency exchange rates:
Actual average rates for the nine months ended December 31, 2012: US\$=80.43 yen, EURO=103.24 yen
Forecasts for the year ending March 31, 2013 are based on the following currency exchange rates:
Assumed average rates for the fiscal year: US\$=81.30 yen, EURO=105.93 yen
- Number of shares outstanding (including treasury stock): 277,535 thousands as of December 31, 2012, 277,535 thousands as of March 31, 2012
Number of treasury stock outstanding: 9,830 thousands as of December 31, 2012, 9,866 thousands as of March 31, 2012
Number of weighted average shares (nine months): 267,690 thousands during the period ended December 31, 2012, 267,655 thousands during the period ended December 31, 2011

The above-mentioned forecasts are the results of estimations based on outlook for economic environment and predictions at the time of this announcement. The actual results of business performance may sometimes differ from these forecasts due to various factors.

CONSOLIDATED BALANCE SHEETS

	Millions of yen		Thousands of U.S. dollars
	As of December 31, 2012	As of March 31, 2012	As of December 31, 2012
ASSETS			
Current assets			
Cash and cash equivalents	Y 54,054	Y 59,536	\$ 659,201
Trade receivables	71,118	65,634	867,294
Inventories	89,099	76,483	1,086,580
Other current assets	20,176	24,392	246,050
Total current assets	<u>234,448</u>	<u>226,047</u>	<u>2,859,126</u>
Net property, plant and equipment	74,114	69,945	903,839
Intangible fixed assets	19,150	19,915	233,537
Other assets	52,953	54,997	645,780
Total assets	<u>Y 380,667</u>	<u>Y 370,906</u>	<u>\$ 4,642,282</u>
LIABILITIES AND NET ASSETS			
Current liabilities			
Short-term debt	Y 19,059	Y 19,466	\$ 232,430
Trade payables	36,066	35,978	439,838
Other current liabilities	57,901	62,034	706,111
Total current liabilities	<u>113,027</u>	<u>117,478</u>	<u>1,378,378</u>
Long-term liabilities			
Long-term debt	700	500	8,537
Other long-term liabilities	21,379	21,501	260,731
Total liabilities	<u>135,107</u>	<u>139,480</u>	<u>1,647,646</u>
Net assets			
Shareholders' equity			
Capital stock	19,209	19,209	234,267
Capital surplus	16,159	16,151	197,063
Retained earnings	250,034	243,725	3,049,203
Treasury stock	(11,645)	(11,672)	(142,019)
Total shareholders' equity	<u>273,758</u>	<u>267,413</u>	<u>3,338,514</u>
Other comprehensive income			
Unrealized gain (loss) on available-for-sale securities	1,552	2,176	18,928
Deferred gain (loss) under hedge accounting	(400)	(184)	(4,887)
Foreign currency translation adjustments	(29,731)	(38,404)	(362,585)
Total other comprehensive income	<u>(28,580)</u>	<u>(36,412)</u>	<u>(348,545)</u>
Stock acquisition rights	378	420	4,610
Minority interests	4	3	56
Total net assets	<u>245,560</u>	<u>231,425</u>	<u>2,994,636</u>
Total liabilities and net assets	<u>Y 380,667</u>	<u>Y 370,906</u>	<u>\$ 4,642,282</u>

CONSOLIDATED STATEMENTS OF INCOME

	Millions of yen		Thousands of U.S. dollars
	Nine months ended	Nine months ended	Nine months ended
	December 31, 2012	December 31, 2011	December 31, 2012
Net sales	Y 377,263	Y 372,814	\$ 4,600,774
Cost of sales	217,181	207,066	2,648,550
Gross profit	160,082	165,748	1,952,224
Selling, general and administrative expenses	134,334	132,124	1,638,223
Operating income	25,748	33,624	314,001
Non-operating income (expenses):			
Interest and dividend income	1,174	939	14,320
Interest expenses	(363)	(482)	(4,430)
Other, net	(4,408)	1,020	(53,765)
Current profits	22,150	35,102	270,127
Extraordinary income (expenses):			
Gain (Loss) on sales and disposals of property, plant and equipment, net	(85)	(251)	(1,038)
Other, net	(3)	493	(37)
Income before income taxes	22,062	35,345	269,051
Income taxes	9,840	16,183	120,001
Income before minority interests	12,222	19,162	149,050
Minority interests in net income	0	0	5
Net income	Y 12,221	Y 19,161	\$ 149,045
Net income per share:	Yen	Yen	U.S. dollars
Basic	Y 45.66	Y 71.59	\$ 0.56
Diluted	45.58	71.49	0.56

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Millions of yen		Thousands of U.S. dollars
	Nine months ended	Nine months ended	Nine months ended
	December 31, 2012	December 31, 2011	December 31, 2012
Income before minority interests	Y 12,222	Y 19,162	\$ 149,050
Other comprehensive income:			
Unrealized gain (loss) on available-for-sale securities	(664)	(1,430)	(8,107)
Deferred gain (loss) under hedge accounting	(216)	273	(2,637)
Foreign currency translation adjustments	8,534	(12,846)	104,082
Share of other comprehensive income of associates	40	(17)	491
Total other comprehensive income (loss)	7,694	(14,020)	93,829
Comprehensive income	Y 19,916	Y 5,141	\$ 242,880
Comprehensive income attributable to:			
Owners of the Company	Y 19,915	Y 5,141	\$ 242,875
Minority interests	0	0	5

SEGMENT INFORMATION

	Millions of yen		Thousands of U.S. dollars
	Nine months ended December 31, 2012	Nine months ended December 31, 2011	Nine months ended December 31, 2012
Printing & Solutions			
Net sales			
Unaffiliated customers	Y 252,999	Y 251,158	\$ 3,085,356
Intersegment	-	-	-
Total	252,999	251,158	3,085,356
Operating income	15,948	22,665	194,493
Personal & Home			
Net sales			
Unaffiliated customers	Y 24,879	Y 23,175	\$ 303,407
Intersegment	-	-	-
Total	24,879	23,175	303,407
Operating income	1,814	2,407	22,128
Machinery & Solution			
Net sales			
Unaffiliated customers	Y 49,079	Y 54,298	\$ 598,535
Intersegment	-	-	-
Total	49,079	54,298	598,535
Operating income	4,529	7,259	55,237
Network & Contents			
Net sales			
Unaffiliated customers	Y 37,874	Y 34,319	\$ 461,882
Intersegment	-	-	-
Total	37,874	34,319	461,882
Operating income	2,061	211	25,141
Others			
Net sales			
Unaffiliated customers	Y 12,430	Y 9,863	\$ 151,593
Intersegment	7,048	5,376	85,953
Total	19,478	15,240	237,546
Operating income	1,436	1,079	17,524
Adjustment			
Net sales			
Unaffiliated customers	Y -	Y -	\$ -
Intersegment	(7,048)	(5,376)	(85,953)
Total	(7,048)	(5,376)	(85,953)
Operating income	(42)	-	(52)
Consolidated			
Net sales			
Unaffiliated customers	Y 377,263	Y 372,814	\$ 4,600,774
Intersegment	-	-	-
Total	377,263	372,814	4,600,774
Operating income	25,748	33,624	314,001

Note:

Main products in each business segment are as follows:

Printing & Solutions	Printers, Multi-function printers, Electronic stationeries,
Personal & Home	Home sewing machines
Machinery & Solution	Industrial sewing machines, Machine tools
Network & Contents	Online karaoke, Contents distribution services
Others	Sales of products other than those above, and so forth