

Supplementary Information for Fiscal Year Ended March 31, 2008

1. Consolidated results

(Millions of yen)

	FY ended Mar 31, 2003	FY ended Mar 31, 2004	FY ended Mar 31, 2005	FY ended Mar 31, 2006 *including transition period	FY ended Mar 31, 2006 * adjusted	FY ended Mar 31, 2007	FY ended Mar 31, 2008	FY ending Mar 31, 2009 forecast	
Net sales	408,621	424,919	438,540	579,180	489,283	562,272	566,378	570,000	
Operating income	38,916	39,720	33,447	45,004	38,030	51,255	53,503	45,000	
Current profits	35,935	36,700	31,483	42,229	35,617	45,479	46,535	44,000	
Net income	22,159	20,485	20,401	24,644	19,930	28,874	27,110	28,500	
Net income per share (yen)	79.76	73.76	73.55	89.03	72.25	104.82	98.46	104.31	
Exchange rates	Yen-USD	125	116	108	112	113	117	114	100
	Yen-EUR	118	131	134	138	138	150	162	155
Overseas sales ratio (%)	72.5%	73.9%	75.1%	80.7%	-	79.7%	82.7%	-	

* Exchange rates* are the rates used to convert Financial Statements of overseas subsidiaries into yen.

2. Profitability

(%)

	FY ended Mar 31, 2003	FY ended Mar 31, 2004	FY ended Mar 31, 2005	FY ended Mar 31, 2006 *including transition period	FY ended Mar 31, 2006 * adjusted	FY ended Mar 31, 2007	FY ended Mar 31, 2008	FY ending Mar 31, 2009 forecast
Operating profit ratio	9.5	9.3	7.6	7.8	7.8	9.1	9.4	7.9
ROE	20.9	16.7	14.5	14.9	12.0	14.8	12.7	-
ROA	6.6	6.3	6.1	7.1	5.8	7.7	6.9	-

* Operating profit ratio = Operating income / Net sales

* ROE = Net income / Owners' equity (average of opening balance and ending balance)

Owners' equity represents Shareholders' equity and Valuation and translation adjustments.

* ROA = Net income / Total assets (average of opening balance and ending balance)

3. Capital expenditure/Depreciation and amortization

(Millions of yen)

	FY ended Mar 31, 2003	FY ended Mar 31, 2004	FY ended Mar 31, 2005	FY ended Mar 31, 2006 *including transition period	FY ended Mar 31, 2006 * adjusted	FY ended Mar 31, 2007	FY ended Mar 31, 2008	FY ending Mar 31, 2009 forecast
Capital expenditure	15,773	17,120	18,878	18,710	18,118	28,962	31,605	35,500
Depreciation and amortization	12,503	13,802	14,212	16,811	15,840	18,442	22,227	26,300

4. R&D Expenses

(Millions of yen)

	FY ended Mar 31, 2003	FY ended Mar 31, 2004	FY ended Mar 31, 2005	FY ended Mar 31, 2006 *including transition period	FY ended Mar 31, 2006 * adjusted	FY ended Mar 31, 2007	FY ended Mar 31, 2008	FY ending Mar 31, 2009 forecast
R&D expenses	21,046	21,396	21,991	25,248	25,101	28,453	34,116	38,500
R&D expenses per sales (%)	5.2%	5.0%	5.0%	4.4%	5.1%	5.1%	6.0%	6.8%

Notes:

* Change of fiscal year-end

Most of the consolidated subsidiaries changed their fiscal year-end to Mar 31 in FY ended Mar 31, 2006. Figures for each period are shown as below.

• FY ended Mar 31, 2006 includes 15 months results, Jan 1, 2005 through Mar 31, 2006, of the consolidated subsidiaries that changed their fiscal year-end to Mar 31.

• FY ended Mar 31, 2006 (adjusted) results are prepared by replacing their figures of Jan 1 to Dec 31, 2005 with those of Apr 1, 2005 to Mar 31, 2006, for better comparison.

5-1. Sales by business segment (FY ended Mar 31, 2008)

(Millions of yen)

		FY ended Mar 31, 2007	FY ended Mar 31, 2008	Change	Change w/o forex impact
Printing & Solutions	Communications and Printing equipment	353,967	367,640	3.9%	0.8%
	Electronic stationery	43,661	44,973	3.0%	0.9%
	Total	397,629	412,614	3.8%	0.8%
Personal & Home		34,224	33,789	△1.3%	△2.6%
Machinery & Solution	Industrial sewing machines	34,459	35,238	2.3%	1.3%
	Machine tools	28,564	32,585	14.1%	13.9%
	Total	63,023	67,824	7.6%	7.0%
Others		67,394	52,149	△22.6%	△22.6%
G. total		562,272	566,378	0.7%	△1.5%

5-2. Operating income by business segment (FY ended Mar 31, 2008)

(Millions of yen)

		FY ended Mar 31, 2007	FY ended Mar 31, 2008	Change
Printing & Solutions		37,427	38,807	3.7%
Personal & Home		2,465	3,397	37.8%
Machinery & Solution		8,473	9,929	17.2%
Others		2,889	1,368	△52.6%
G. total		51,255	53,503	4.4%

6-1. Forecast of sales by business segment (FY ending Mar 31, 2009)

(Millions of yen)

		FY ended Mar 31, 2008	FY ending Mar 31, 2009 forecast	Change	Change w/o forex impact
Printing & Solutions	Communications and Printing equipment	367,640	379,000	3.1%	12.6%
	Electronic stationery	44,973	43,500	△3.3%	7.0%
	Total	412,614	422,500	2.4%	12.0%
Personal & Home		33,789	31,800	△5.9%	4.0%
Machinery & Solution	Industrial sewing machines	35,238	34,100	△3.2%	6.3%
	Machine tools	32,585	32,800	0.7%	1.3%
	Total	67,824	66,900	△1.4%	3.9%
Others		52,149	48,800	△6.4%	△6.1%
G. total		566,378	570,000	0.6%	8.9%

6-2. Forecast of operating income by business segment (FY ending Mar 31, 2009)

(Millions of yen)

		FY ended Mar 31, 2008	FY ending Mar 31, 2009 forecast	Change
Printing & Solutions		38,807	33,800	△12.9%
Personal & Home		3,397	2,200	△35.3%
Machinery & Solution		9,929	6,700	△32.5%
Others		1,368	2,300	68.0%
G. total		53,503	45,000	△15.9%

7-1. Sales by geographic segment (FY ended Mar 31, 2008) (Millions of yen)

	FY ended Mar 31, 2007	FY ended Mar 31, 2008	Change	Change w/o forex impact
Japan	143,321	130,667	△ 8.8%	△ 8.8%
Americas	186,706	175,842	△ 5.8%	△ 4.8%
Europe	173,301	193,743	11.8%	4.7%
Asia and Others	58,943	66,125	12.2%	8.3%
G. total	562,272	566,378	0.7%	△ 1.5%

7-2. Forecast of sales by geographic segment (FY ending Mar 31, 2009) (Millions of yen)

	FY ended Mar 31, 2008	FY ending Mar 31, 2009 forecast	Change	Change w/o forex impact
Japan	130,667	129,400	△ 1.0%	△ 1.0%
Americas	175,842	169,800	△ 3.4%	11.4%
Europe	193,743	199,400	2.9%	9.9%
Asia and Others	66,125	71,400	8.0%	18.7%
G. total	566,378	570,000	0.6%	8.9%

8. Interest - bearing debt

(Millions of yen)

	FY ended Mar 31, 2003	FY ended Mar 31, 2004	FY ended Mar 31, 2005	FY ended Mar 31, 2006	FY ended Mar 31, 2007	FY ended Mar 31, 2008
Interest - bearing debt	114,021	90,790	80,693	37,522	35,257	33,599
DER (%)	1.0	0.7	0.5	0.2	0.2	0.2

*DER = Interest-bearing debt / Owners' equity

Owners' equity represents Shareholders' equity and Valuation and translation adjustments.

9. Cash flows

(Millions of yen)

	FY ended Mar 31, 2003	FY ended Mar 31, 2004	FY ended Mar 31, 2005	FY ended Mar 31, 2006	FY ended Mar 31, 2007	FY ended Mar 31, 2008
Net cash provided by operating activities	61,340	44,510	41,902	42,101	47,773	58,215
Net cash used in investing activities	△ 13,925	△ 16,218	△ 14,829	△ 19,168	△ 35,864	△ 29,317
Net cash used in financing activities	△ 42,947	△ 24,294	△ 12,863	△ 48,714	△ 6,693	△ 6,972
Cash and cash equivalents at end of period	64,658	68,795	82,878	59,990	70,376	83,218

10. Net interest

(Millions of yen)

	FY ended Mar 31, 2003	FY ended Mar 31, 2004	FY ended Mar 31, 2005	FY ended Mar 31, 2006	FY ended Mar 31, 2007	FY ended Mar 31, 2008
Net cash provided by operating activities	61,340	44,510	41,902	42,101	47,773	58,215
Interest & dividend received	1,411	837	901	2,086	2,485	3,297
Interest paid	△ 3,665	△ 2,618	△ 1,680	△ 1,745	△ 1,227	△ 764
Net interest	△ 2,254	△ 1,780	△ 778	341	1,257	2,532
Interest coverage ratio (times)	16.7	17.0	24.9	24.1	38.9	76.1

* Interest coverage ratio = Net cash provided by operating activities / Interest paid

* Interest & dividend received, Interest paid and Net interest are cash flow basis.

11. Owners' equity

(Millions of yen)

	FY ended Mar 31, 2003	FY ended Mar 31, 2004	FY ended Mar 31, 2005	FY ended Mar 31, 2006	FY ended Mar 31, 2007	FY ended Mar 31, 2008
Total assets	327,633	323,089	343,896	348,217	399,109	392,259
Owners' equity	114,378	131,676	149,921	181,113	210,390	216,175
Owners' equity ratio (%)	34.9%	40.8%	43.6%	52.0%	52.7%	55.1%

*Owners' equity ratio = Owners' equity / Total assets

Owners' equity represents Shareholders' equity and Valuation and translation adjustments.